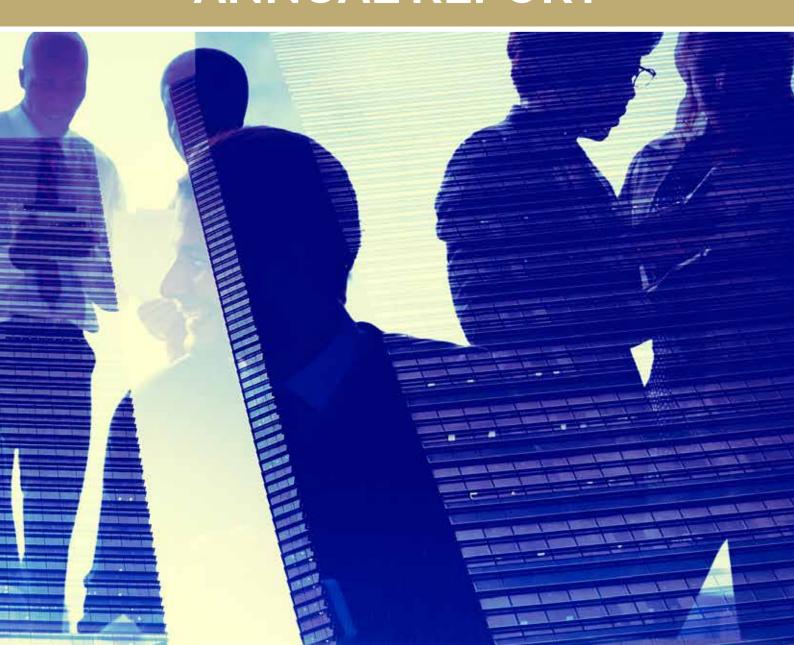


# 2018-19 **ANNUAL REPORT**





## **FOREWARD**

The purpose of this Annual Report is to provide you with relevant details on the performance of AIQS throughout 2018-19 that directly relate to the AIQS 2015-2020 Strategic Plan.

Strategic Plan. The AIQS President, Treasurer, CEO, Chapter Presidents and Portfolio Managers have all contributed to the writing of this Annual Report.



"AIQS is committed to ensuring that our standards and practices remain relevant for our members, clients and society more broadly." Professor Anthony Mills FAIQS, CQS, President

"Further engagement across all levels of government is required in order to ensure the role and function of quantity surveyors are appropriately positioned. One thing is for sure, there will be further changes and enhancements for the profession."

Grant Warner, Chief Executive Officer

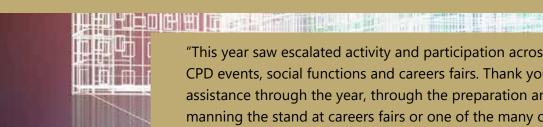


"AIQS's financial performance continues to improve. For the very first time, AIQS had a turnover of \$3m."

Peter Clack FAIQS, CQS, Treasurer

"It is revivifying to see how engaged and passionate our members are about their profession by giving so much back to AIQS. I am truly grateful to be in the midst of such devoted individuals who volunteer for the greater good of the profession. It is with your help that we continue to grow from strength to strength."

Annick Ah Lan, Operations and Membership Manager



"This year saw escalated activity and participation across the AIQS Academy, CPD events, social functions and careers fairs. Thank you to those who offered assistance through the year, through the preparation and delivery of CPD content, manning the stand at careers fairs or one of the many other activities. We look forward to continuing and improving these initiatives moving forward." Lani Kirby, Education and Events Manager

"Thank you very much to our Corporate Partners Exactal, Buildsoft, Rawlinsons and Member Advantage Insurance Broking and to all of the companies who have sponsored our events and advertised across our member communication platforms throughout the year. Thank you to all of the professionals who have provided informative and insightful content for The Building Economist." Anthony Lieberman, Communications and Marketing Manager





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### **ABOUT AIQS**

The Australian Institute of Quantity Surveyors (AIQS) is a peak professional standards body with 4000+ members globally. Through leadership, standards, education, communications and code of conduct, AIQS ensures that members are dedicated to maintaining the highest standards of professional excellence. AIQS is a not-for-profit company limited by guarantee.

AIQS operates with Chapters representing each state and territory of Australia as well as an International Chapter. Chapter meetings are typically held each month and each Chapter is responsible for conducting APC interviews and delivering events.

#### **BOARD OF DIRECTORS**

**PRESIDENT** 

Professor Anthony Mills FAIQS, CQS (Victoria)

TREASURER/IMMEDIATE PAST PRESIDENT Peter Clack FAIQS, CQS (Victoria)

SENIOR VICE PRESIDENT
Mark Chappe FAIQS, CQS (Australian Capital Territory)

JUNIOR VICE PRESIDENT Stephen Warne FAIQS, CQS (Western Australia)

Stephen Bisseker MAIQS, CQS (Australian Capital Territory)
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Choong Peng Leong FAIQS, CQS (International)
Mike O'Shea FAIQS, CQS (New South Wales)
Simon Squire FAIQS, CQS (New South Wales)
Andrew Brady FAIQS, CQS (Queensland)
Tom Ford FAIQS, CQS (Queensland)
Debbie Marsh AAIQS, CQS (South Australia)
Andrew Baulch MAIQS, CQS (South Australia)
Robin Wheelwright FAIQS, CQS (Western Australia)



### PRESIDENT'S MESSAGE

AIQS has had another productive year focused on improving the status and recognition of the quantity surveying profession. There have been a number of initiatives that drive the understanding of the needs of our members and recognition of our reputation to our clients.

Each year AIQS hosts a series of executive lunches in all states and territories in Australia. These lunches are attended by AIQS members and clients and the discussion involves understanding their needs. This forum has created many positive outcomes for both groups. AIQS is committed to ensuring that our standards and practices remain relevant for our members, clients and society more broadly.

AlQS's strategic goals have enabled AlQS to establish a platform to drive greater reliance on quantity surveyors as the key independent professional in managing all aspects associated with construction cost management. AlQS is taking a more proactive role in driving increased relevance and reliance on the services of members engaged in construction cost management. Underpinning this are increased educational, professional and technical standards which can be relied upon by governments and other clients.

AIQS will be adopting a new five year strategic plan from 1 July 2020. This presents an exciting opportunity to expand the membership base of AIQS to all built environment cost professionals, for example cost estimators who may not have the same core competencies as a quantity surveyor.

AIQS continues to improve member services, raise the profile of the profession, and promote the importance of engaging a Certified Quantity Surveyor to project owners.

My term as the President of AIQS will be at an end in November 2019. I have to say it has been a great privilege to have held this position over the last two years. This is a great opportunity to thank my fellow board members for their support, chapter councillors, committee members, our CEO Grant Warner and his hard-working team at head office.

Professor Anthony Mills FAIQS, CQS

antly will

President, Australian Institute of Quantity Surveyors

### **CEO'S REPORT**

AlQS's role is to raise the profile of the broader quantity surveying profession through the development and dissemination of standards (educational, professional, and technical), the delivery of new information, and professional development.

2018-19 was the penultimate year in the current strategic planning cycle for AIQS. Significant shortcomings continued to be realised across the construction sector, resulting in state and territory governments moving to improve quality and confidence in the construction industry. AIQS actively provided input to address these issues at ministerial level through the Building Ministers' Forum, at government industry forums and through ACIF and the APCC. These interactions assist to raise the profile of the quantity surveying profession. While a number of governments have instigated reforms and increased regulation for the construction sector, we will need to wait to see if these actually provide improved outcomes for consumers.

Perhaps the most significant achievement during the year was hosting the joint International Cost Engineering Council – Pacific Association of Quantity Surveyors Conference held at the International Convention Centre, Sydney in November 2018 with 476 delegates from 29 countries and 72 speakers. Other important achievements throughout the year included the launch of the Australia and New Zealand BIM Best Practice Guide, the Construction Finance Reports Guidance Note and a Replacement Cost Assessments Information Paper. It was encouraging to see increased participation from members, government, finance, industry associations, and other representatives from the construction sector attend the AIQS executive forums.

Increased engagement with the construction and infrastructure sectors commenced during the year with a view to improving the AIQS value proposition for professionals in those sectors.

As in previous years, acknowledgment must be given to the head office staff for their dedication and professionalism in embracing change and pro-actively identifying and delivering initiatives for the benefit of members and the profession. In addition, I commend the commitment and dedication provided by the large number of members who have volunteered their time and expertise over the year in contributing to the AIQS Board, Chapter Councils, and Committees.

A new five year strategic plan will be implemented from 1 July 2020 ushering in new and dynamic initiatives. Further engagement across all levels of government is required in order to ensure the role and function of quantity surveyors are appropriately positioned. One thing is for sure, there will be further changes and enhancements for the profession.

Grant Warner,

Chief Executive Officer



# AIQS 2015-20 STRATEGIC GOAL 1 GLOBALLY RECOGNISED BRAND

#### CONTINUED COLLABORATION WITH INTERNATIONAL ASSOCIATIONS

At the ICEC-PAQS 2018 Conference, Mutual Recognition Agreements (MRA) were signed with Hong Kong Institute of Surveyors, Singapore Institute of Surveyors and Valuers, Royal Institution of Surveyors Malaysia, and the Philippine Institute of Certified Quantity Surveyors. These agreements are designed to facilitate greater transportability of quantity surveying professionals between countries which typically have differing regulatory regimes. In addition, a Memorandum of Understanding (MOU) was signed with Indonesian Association of Quantity Surveyors. MOUs enable participating organisations to work together to increase professional, technical and education standards, and share information, and are typically forerunners to MRAs.

AIQS hosted the 3<sup>rd</sup> International QS BIM Conference as part of the ICEC-PAQS Conference in November 2018. Other participating organisations included Singapore Institute of Surveyors and Valuers, Royal Institution of Surveyors Malaysia, and the Hong Kong Institute of Surveyors.

#### SPREADING OUR BRAND GLOBALLY

AIQS increased brand recognition across Australia and globally though a robust presence on social media (LinkedIn, Twitter and Facebook). This has resulted in an increase of professionals working in various countries applying for membership with AIQS. AIQS reached out to suppliers around the world with regards to AIQS sponsorship and advertising opportunities.

# AIQS 2015-20 STRATEGIC GOALS 2 + 3 CREDENTIAL OF CHOICE FOR CLIENTS AND MUST HAVE MEMBERSHIP

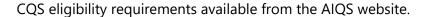
During 2018-19 we welcomed 222 new members into AIQS.

#### **OUR MEMBER RETENTION RATE IS HIGH**

AIQS has a retention rate of over 94% and we are seeing renewed growth in membership from the traditional consultancy base, as well as from the contractor sector.

#### INCREASED TAKE UP OF CQS DESIGNATION

Continued promotion of Certified Quantity Surveyor (CQS) has resulted in an increase in the number of corporate members taking up this designation. By 30 June 2019, 401 AIQS members had been rewarded with the CQS designation. All eligible corporate members are encouraged to take up the Certified Quantity Surveyor (CQS) designation as a mark of increased professionalism. Continued engagement with Commonwealth, State and Territory Government Agencies have highlighted the importance of engaging a Certified Quantity Surveyor from the inception of construction projects. This has resulted in an increasing number of government departments/agencies, local councils and financial institutions stipulating a requirement for CQS. Details of the



#### COMMENCEMENT OF GRADUATE MEMBERSHIP GRADE

Graduate membership grade enables recognition of professionals who have graduated from an AIQS recognised university degree but don't have the prerequisites to receive Member grade.

# AIQS 2015-20 STRATEGIC GOAL 4 LEADING EDGE EDUCATION AND PROFESSIONAL DEVELOPMENT

#### **ONLINE TRAINING**

The AIQS Academy continues to attract large numbers of participants with an additional 800 individual modules being completed during the 2018-19 year.

#### **FACE-TO-FACE EVENTS AND WEBINARS**

AIQS delivered a total of 101 hours of CPD events and 25 networking events across the Chapters. Along with site visits, topics covered at these events and webinars included delay analysis, contract documentation and innovative procurement, tax depreciation, project bank accounts, data analytics, litigation and dispute management, BIM, quantitative risk analysis, disruption costs, personal brand development, construction financing reports, overcoming adversity, and design cost advice.

#### INSPIRING THE FUTURE WORKFORCE

AIQS continued to participate at Career Expos in all state and territory capital cities as well as Career Advisors Forums in Sydney and Hobart. These events enable AIQS to promote the built environment cost profession to high school students and career advisers as a rewarding career option.

#### **ENGAGEMENT WITH UNIVERSITIES**

As with previous years, AIQS sponsored 12 university awards across eight universities. AIQS actively engaged with accredited universities to promote the profession by providing leading sessional lectures, publications and presenting to encourage AIQS membership.

#### **EDUCATION COMMITTEE**

During 2018-19, the Education Committee recommended the continuation of all existing accredited university degrees which was Board approved.

#### YOUNG QUANTITY SURVEYORS PROGRAM

As well as organising well attended YQS events, AIQS YQS sub-committee members successfully delivered the Young Quantity Surveyors/Cost Engineers Program as a part of the ICEC-PAQS 2018 Conference.





# AIQS 2015-20 STRATEGIC GOAL 5 RESPECTED THOUGHT LEADER AND ADVOCATE

#### PRO-ACTIVELY RAISING INDUSTRY ENGAGEMENT

Building on the initiatives implemented over previous years, 2018-19 saw a continuation of a more proactive approach to delivering member services and raising the profile of the built environment cost professions. Central to this has been continued engagement with a variety of stakeholders across the construction industry.

Once again, change has been the key, with a focus on building a dynamic professional institute at the forefront of the construction cost industry. AIQS executive lunches continue to be successful forums for engaging with the broader construction sector. Five forums were held around Australia with 113 attendees during 2018-19.

#### **NEW COMMITTEES ESTABLISHED**

2018-19 saw the establishment of two new committees - AIQS Diversity and Inclusion Committee and AIQS Infrastructure Committee.

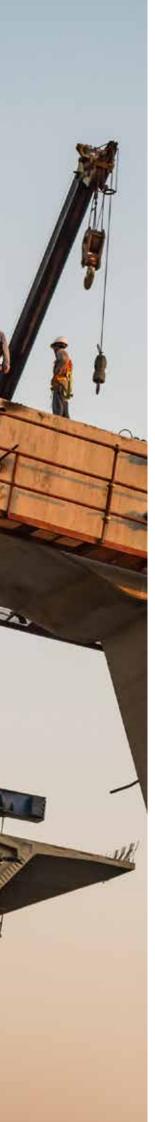
The AIQS Diversity and Inclusion Committee is responsible for developing strategies to encourage deeper levels of diversity and inclusion amongst the membership base and within the built environment cost professions. Several initiatives were set in motion, including the establishment of a mentoring program named AIQS Advance, a scholarship targeted at female graduates, a nationwide roadshow focusing on diversity and inclusion within the workplace and guidelines around a more flexible workplace.

The AIQS Infrastructure Committee is responsible for the development and implementation of all infrastructure policy matters (protocols, standards, guidance, and/or risk profiles) on behalf of the Institute. Historically, built environment cost professionals have provided services on building projects. This Committee is in response to the growing number of built environment cost professionals who are providing a range of services on oil and gas, mining, utilities and transport projects.

#### **GUIDANCE NOTES AND PUBLICATIONS**

In November 2018, AIQS launched the Australia and New Zealand BIM Best Practice Guidelines in partnership with New Zealand Institute of Quantity Surveyors. These Guidelines are an essential guide for built environment cost professionals looking to be involved with a project utilising BIM.

AIQS Construction Finance Reports Guidance Note, developed in consultation with representation from financial institutions, was also launched in November 2018. The purpose of this Guidance Note is to create a uniform scope of service and clarify the quantity surveyor's role in providing construction cost management services to both the financier(s) and developer.



In June 2019, AIQS released the Replacement Cost Assessments Information Paper. The purpose of this Information Paper is to inform AIQS Members and their clients on factors impacting replacement cost assessments, and to establish a common approach to undertaking replacement cost assessments.

#### AIQS ENGAGES INDUSTRY AND GOVERNMENT

AIQS participated in high-level advocacy meetings with a commonwealth, state and territory government ministers and shadow ministers as arranged by ACIF (Australian Construction Industry Forum) of which AIQS is a member. AIQS regularly engages with the public and private sectors to promote the profession as well as the benefits of engaging a Certified Quantity Surveyor and over 2018-19 this included:

- AIQS is a member of the APCC procurement working group which is looking at how government construction procurement impacts the construction industry.
- Chilean Chamber of Commerce organised a meeting with AIQS as they are looking to the establish the quantity surveying profession in Chile.
- AIQS worked with Australasian BIM Advisory Board to increase the uptake of BIM within Government.
- AIQS assisted the Australian Taxation Office to review the effective life of assets for residential premises.
- AIQS attended the Building Ministers' Forum in Hobart in February 2019 to discuss the recommendations outlined in the Shergold and Weir Report.
- The AIQS BIM sub committee discussed reverse factoring with financial institutions.
- AIQS met with the New South Wales Government in relation to quantity surveyors preparing cost reviews for infrastructure projects.
- Participated on, and working with, the Tax Practitioners Board (TPB) to revise the governance structure ensuring that AIQS members, who are registered Tax Practitioners, comply with provisions of the Tax Agents Act.
- Western Australian Government Department of Building and Major Works.
- Northern Territory Government Department of Infrastructure, Planning and Logistics.
- Victorian Government Department of Economic Development, Jobs, Transport and Resources.
- Queensland Government State Development, Manufacturing, Infrastructure and Planning.

# STRATEGIC GOAL 6 STRONG ORGANISATIONAL STRUCTURE AND COMMUNICATIONS

#### STRONG ENGAGEMENT WITH MEMBERS

Members benefited from concise and relevant communications via fortnightly e-Bulletins, the quarterly publication The Building Economist, and social media. Topics included technology, innovation, diversity, inclusion, agility, case studies, cost delay, disruption, efficiency, project controls, infrastructure, collaboration, standards, and sustainability.



#### NEW CRM SYSTEM, CORPORATE WEBSITE AND SOCIAL MEDIA

AIQS is working with a vendor to develop a customer relationship management platform and corporate website to enable the provision of increased services and information to members and users of member services on a more effective basis. The platform will be officially launched in 2020. Presence on social media was strengthened throughout the year, focusing on LinkedIn, Twitter and Facebook. LinkedIn is proving to be a standout as it draws in new membership, event attendees and CQS applicants.

#### IN THE MEDIA

Grant Warner represented AIQS in the following media during the year:

- Sydney Morning Herald Berejiklian government reveals plan for post-Mascot Towers crackdown
- Australian National Construction Review CEO Interview
- Australian National Construction Review Industry calls for an independent audit consultant role

# STRATEGIC GOAL 7 DIVERSE AND SUSTAINABLE FUNDING

#### TREASURER'S REPORT

AlQS's financial performance continues to improve. For the very first time, AlQS had a turnover of \$3m. This was mainly in part due to the income from the hugely successful ICEC-PAQS Conference held in Sydney in November 2018. The AlQS Academy has also performed very well over the last 12 months with the capital investment by the AlQS expected to be returned now at least 12 months ahead of the timeline indicated in the business case presented to the Board back in 2015. Once again, income from Skilled Migration Assessments continues to be a 'windfall' for AlQS due to the heightened state of the construction industry. The industry is expected to remain in this 'saturated' state for several years to come and AlQS is proactively assisting the profession in being able to meet the resourcing needs of contractors and firms by processing these assessments in an efficient and timely manner. As mentioned in my Treasurer's Report last year, the available additional funds are being channeled into new initiatives for the members such as establishing both the Diversity and Inclusion Committee and the Digital Innovation Committee. These committees will enable AlQS to assist members in dealing with these important issues over the coming years.

Finally, none of the above could have been achieved without the support of all of our members in assisting AIQS to promote the profession to a wider audience thereby increasing the profession's profile and to show the industry that AIQS members have the education, training and governance to provide fully independent cost advice.

Peter Clack

Treasurer



## **COMPLAINTS REGISTER**

Chapter	Matter	Determination Date	Outcome
WA	Breach 3.11, 3.13, 3.14 Code of Conduct.  Resulted in client incurring additional costs due to inaccurate Progress Valuation Report and disclosure of confidential information.	Complaints Committee 28 June 2018	Member found guilty of breaching rule 3.11. The Complaints Committee imposed the following sanctions; • re-payment of the loss suffered by the Complainant in the order of \$2,379.83, and • undertake additional training and not undertake any progress valuations without supervision for a period of six months.  Recommended that this training be overseen by a Fellow of the Australian Institute of Quantity Surveyors and the selection of this overseer should be determined by the President of the WA Chapter Council.
		Appeals Tribunal 24 January 2019	An appeal was lodged with the Appeals Tribunal which set aside the Complaints Committee decision, including that of payment by the Appellant.
VIC	Breach 2.5, 2.6, 3.2, 3.3, 3.12 Code of Conduct.  Did not keep client informed of progress of work which resulted in greater cost to client than originally advised.  Did not clarify with the client beforehand the level of fees which increased after engagement.  Unprofessional behavior by member.	Complaints Committee 3 December 2018	Member found guilty of breaching rules 2.5, 2.6, 3.2, 3.3, and 3.12. The Complaints Committee imposed the following sanctions:  1. return the full deposit of \$1,540 to the client, and 2. undertake a communication course and that all future quotations are in writing using emails as a minimum for client communications and confirms all communication on the firm's letterhead within an appropriate time period.



## **CHAPTER COUNCILS**

## AUSTRALIAN CAPITAL TERRITORY

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DIRECTOR

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Charles Lee MAIQS

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Ambrose Fui Sen Shim, FAIQS

Mohamed Riza FAIQS, CQS

Stanley Chang MAIQS, CQS

Manura Lakmal Dissanayake MAIQS

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Jason Thornley FAIQS, CQS

Gary McDonald FAIQS, CQS

Don Hyslop FAIQS, CQS

Angie Hanson MAIQS

Scott Pearson AAIQS

Mikael Heinonen AAIQS



## **CHAPTER COUNCILS**

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Josh Antram MAIQS, CQS (WA)
Melanie Cumming AIQS (Affil.) (WA)
Joanne Chan MAIQS (VIC)
David Gifford AIQS (Affil.) (VIC)
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### LONGSTANDING MEMBERS

#### **25 YEARS**

**BULLIVANT**, Stewart CHAN, Andrew CHOO, Churn Huai ELLWOOD, Anthony FERNANDO, Jayalath HEYMANN, Joshua LAZELL, Stuart LYE, Kok Kuan McCONKEY, Gavin McDONALD, Gary MANIKAS, Michael MARAIS, Christiaan REDDY, Yenktesh SLATTERY, Joshua SMART, lan TAN, Poh Hin TOH, Keng Loi

#### **40 YEARS**

ARCHER, Richard ARCHER, Robert CRUTCHLEY, Garry LANG, Timothy LUCE, Steven MARCH, Gary McBryde, Bronte SAVAGE, Charles SHORT, Kim STARK, lan WAYE, Daryl

#### 30 YEARS

ANSELINE, Philip BAKER, Murray BEST, Rick BOYD, Gary CHAI, Julian CHAN, Eric CHIEW, Stephen CHIN, Joseph CLARK, James COLEMAN, Edward CROKER, Alan DICKINSON, Stephen DUARTE, Anthony

FRY, Sean HA, James HANNA, John

HATZANTONIS, Stephen

HO, Daniel KAROS, Pantelis KNOWLES, Peter LAI, Phyllia Lam Fei LAU, Wai Ming LIDDLE, David LIEW, Richard LIM, Serena LO, See Wing LOH, Silas MA, Andrew MURPHY, Paul O'DONNELL, Patrick

OOI, Swee Hong OSBORNE, Peter PHILLIPS, Steven RUGEIYAMU, Theophillus

SALEM, Michel

TAYLOR, Peter

SAMARATUNGA, Indrawansa

TRAIN, Gary WARDY, John WATKINS, Bradley WEBSTER, Alec WRIGHT, Andrew YIP, Chi Fan

